

How to enhance data analytic skills by advocating JMP in a Company

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### **Outline**

### Siltronic AG (SAG) Overview

## **About me – Georg Raming**

## Usage of data analytics at SAG

- data science professionals
- and data science for all (JMP)

## **My Start with JMP**

▶ How I made my decision

### **First Vision**

become an expert

### **Second Vision**

- Collaboration
- Support to others getting into contact with others

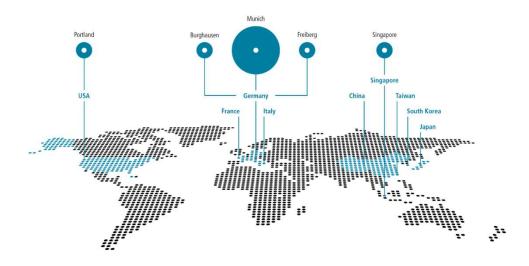
### **Current Vision**

- structured approach to data analytics excellence
- establish network for using JMP and enhance knowledge

Siltronic AG Overview



## Siltronic at a glance





4 world-class production sites



~ 3,900 employees



global scale and reach



50+ years of history in silicon technologies

### **Key financial figures 2020**

▶ Sales: EUR 1,207.0 million

▶ EBITDA: EUR 332.0 million

▶ EBITDA margin: 27.5%

Net cashflow: EUR 77.4 million

▶ Net financial assets: EUR 499.2 million

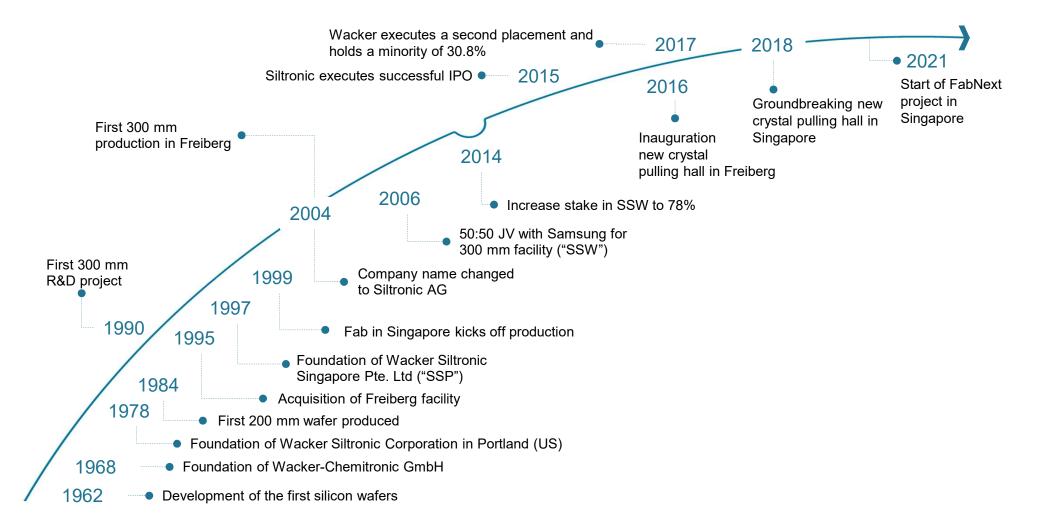


= Production sites, Headquarter in Munich



# More than 50 years of experience in the semiconductor industry

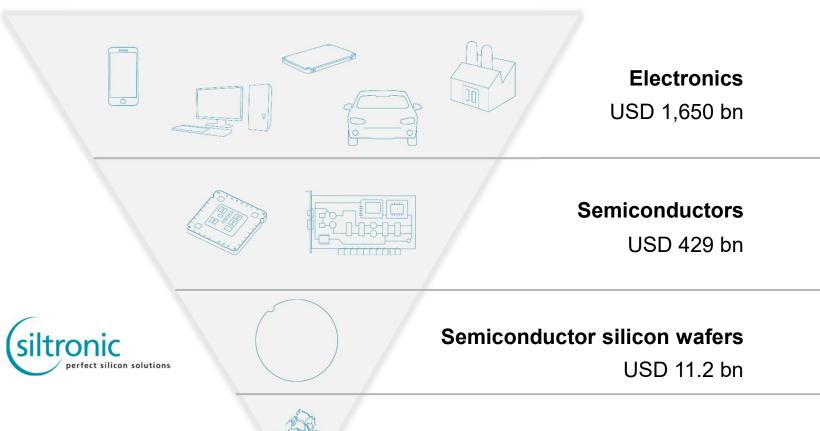
### **Highlights of the history of Siltronic AG**





### **Electronics value chain 2020**

Increasing demand for electronic devices and new applications drive semiconductor growth, which in turn fuels silicon demand



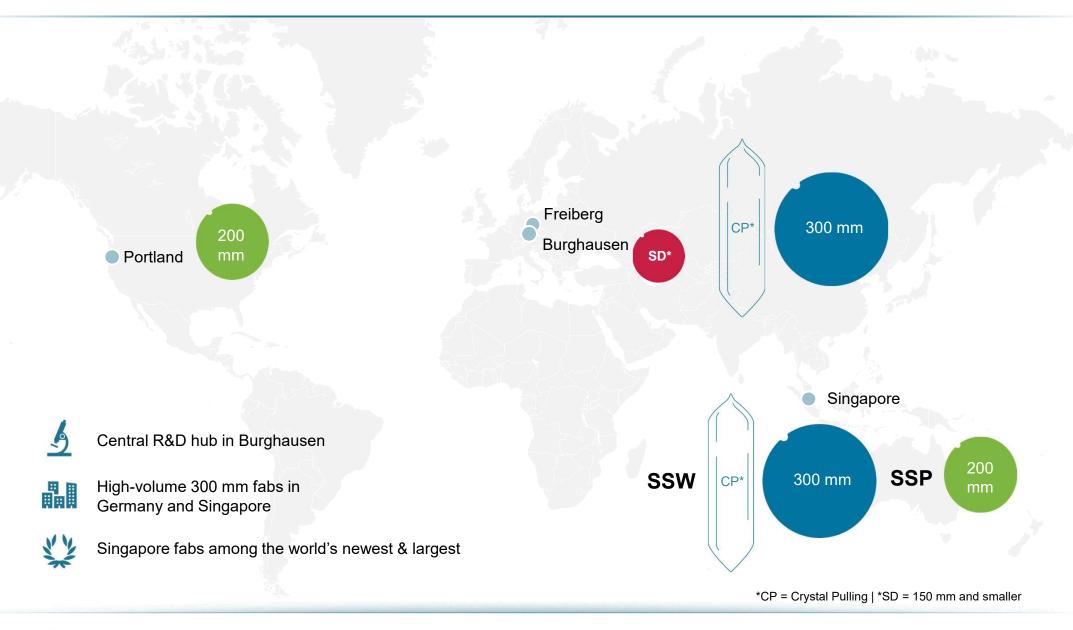


USD 1.2 bn

Source: Electronics (IC Insights), Semiconductors (WSTS, only silicon-based), Silicon wafers (SEMI SMG), Electronic applications (estimate)

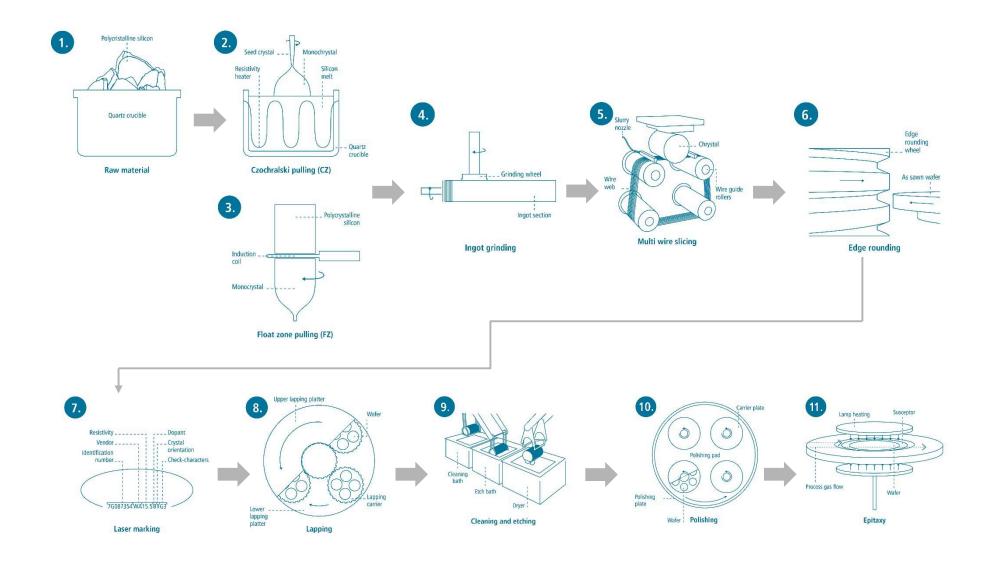


# International manufacturing network supports strong market position and business focus



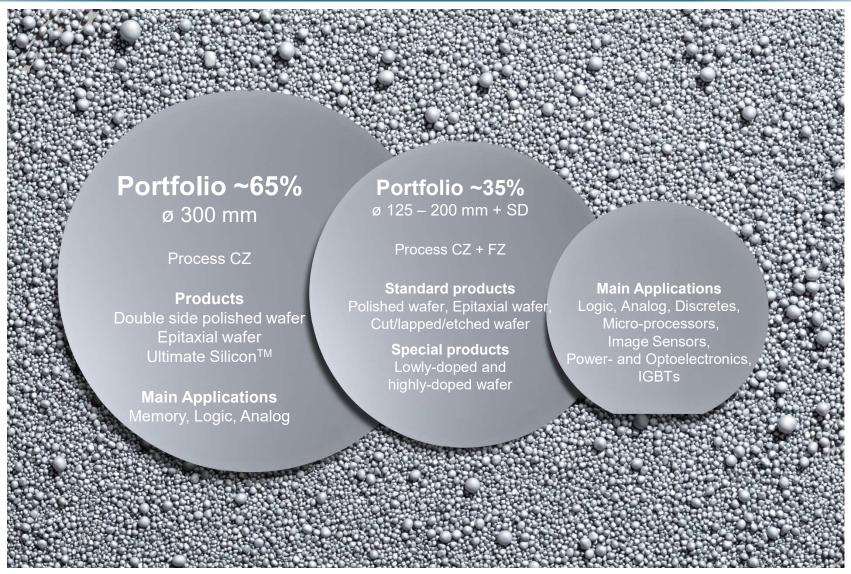


# Crystal growing and wafer production process





# Broad product portfolio covers standard and leading-edge requirements of customers



Note: CZ: Czochralski crystal growing, FZ: float zone technology

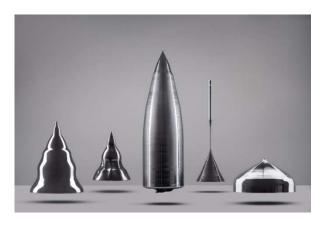


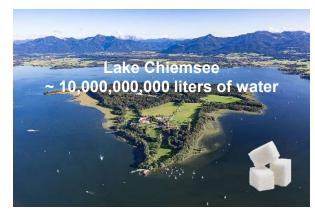
# Continuous improvement of key ingot and wafer properties to meet customers' requirements

Ingot Wafer Doping level Mechanical stability Edge flatness **Flatness Purity** Uniformity Resistivity Surface cleanliness Shape Oxygen content Homogeneity

# 2 key requirements – purity and flatness

### Purity of 1 ppt "parts per trillion" prerequisite for semi applications





1 ppt = 3 - 4 dissolved sugar cubes (~ 10 grams of sugar)

### Flatness of a wafer – another key requirement



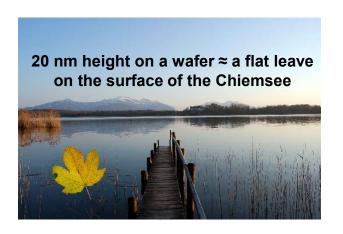


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### About me

### **Georg Raming**

- Electrical Engineer, PHD in simulation of electrothermal processes
- Six Sigma Black Belt certified by Steinbeis University
- Development of Silicon crystal growth processes at Siltronic AG, Burghausen (Germany), a semiconductor wafer manufacturer
- Many years experience in "data science"like tasks (building working environment)
- Responsible for support of JMP Software within Siltronic AG for > 200 users



# Usage of data analytics at Siltronic AG

### Data science professionals at SAG

- providing data services to all departments
- ▶ mostly static reports → definition of new reports takes some time

# Using server technologies (increasing expert level)

- Cognos Analytics
- Python ...

## All important data on Data Base

### JMP is the standard statistics tool

- Excel is used additionally
- ▶ always some teething troubles with
  JMP → activation energy needed
- JMP allows full scale data analytics for everyone
  - data acquisition
  - data manipulation
  - data exploration and visualization
  - advanced statistics
  - modelling
  - DOE ...



# My start with JMP

### Since 2001 working at Siltronic AG

I always have been looking for a good general full-scale tool

# Around 2009 I decided to use JMP partially

- attracted by the nice explorative possibilities of Graph Builder in JMP
- not feeling comfortable with the data table (lack of understanding)
- complicated data-in procedure (via Excel etc. from database ...)
   (the more tools you use, the more problems you face)

### What really gave me a boost:

- ability to directly import data from database
- after understanding the "how to", I decided to use JMP as my standard tool for data analytics
- very much appreciated the ability to store queries (SQL) in the JMP data table
- JMP saves graphs and other evaluations as scripts

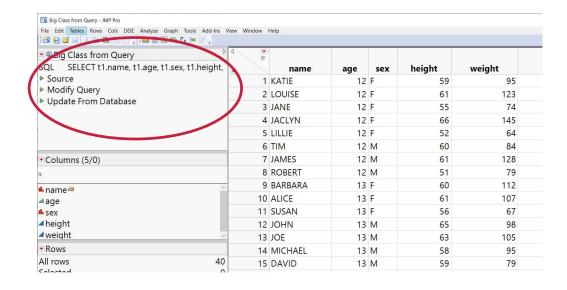
## First vision – only me, slide 1/2

# As feeling more and more comfortable with JMP, I decided to become an expert

- knowing every button in JMP, but truly this isn't possible, I learned later
- did not "see" other users/experts in my environment, so didn't have the idea of collaboration internally
- externally collaboration is always difficult due to confidentiality of data

## Use of data table with queries

- as data "always" comes from DB
- ▶ File Database Query Builder
- JMP Result table with scripts to query data

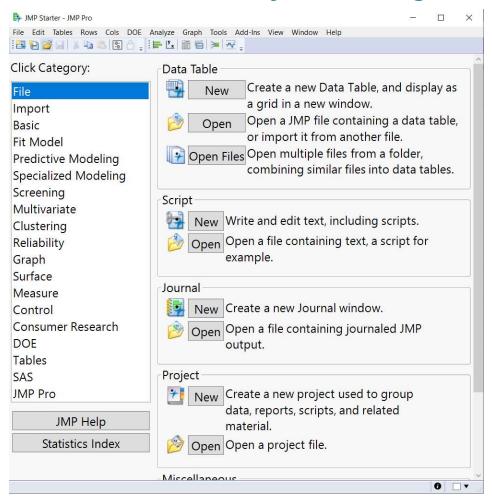


## First vision – only me, slide 2/2

# Started to explore the features of JMP

- the requirements of my work by far did not reflect JMP's full range
- so I started to
  - learn in community, web, etc.
  - and to explore cases of colleagues, just by interest
- deployment of many other features is beneficial to my work

## JMP Starter shows dynamic range





# Second vision – recognizing others as well

# Feeling that I could support others in using advanced data analytics, I started some activities:

- ▶ JMP Workshop → "one show for all"
  - invite all interested colleagues
  - ▶ very few presenting → difficult to get people involved
  - skill level too different to be efficient
  - even difficult to get representative data on skill level of users

## Offer special support one to one

- works well for a few people
- and important for the trainer to learn

### Offer basic training

turned out to be most important and effective measure (get in contact)

## Try to involve others as trainer

 encourage recently hired staff (eager to learn, available time resources, good communication skills)

# **Involvement of Management is crucial**

- to establish visible collaboration
- justification of effort
- ▶ it's not a self-seller → driver needed



## Current vision – establish a network, snowball effect

# With growing number of users, effective support by one person is not feasible anymore:

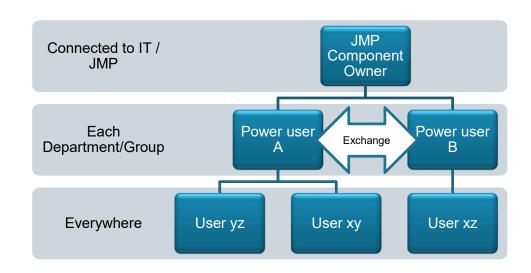
- workload must be distributed
- more communication lines needed

## **Target:**

- everyone should know a JMP expert
- easy access to JMP knowledge internally (w/o know-how problem)
- increase usage and knowledge
- make it visible, include management and include into procedures

# Communication structure (bidirectional) between

- component owner (JMP technical + software topics and knowledge)
- power user (communicator)
- and user





# **Current measures – good support from JMP Team**

### **Install beginners training**

- most important, most easy
- network for free
- high visibility established

Include STIPS (by JMP) → excellent for learning statistics and JMP

# Install Jour-Fixe with external expert (Martin Demel from JMP)

- discussions are essential
- different solving strategies for each problem

# Include courses in internal learning system

### **Installation of ToolBox**

Script collecting all files in a folder structure

# Other measures depending on company

- special workshops / courses
- also with other focus, e.g.
  - ▶ SQL, infrastructure of data
  - statistics



## Summary

# Learning and implementing JMP in a company takes it's time

- but for the most it's worth doing
- JMP excellence does not come for free (investment)
- personal engagement needed

# Enhancing data analytic skills in a company needs some effort

- management support needed, but not sufficient
- other means also important

# It always depends on company and people

- start small and see how it develops
- build / enhance networks
- evaluate interactions / re-think strategy

### But

- it is worth doing, visible already in ease of use resulting in "fun"
- it will pay off after short time by enhanced evaluation possibilities and better decisions



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