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# *The Improvement Challenge of Industry 4.0*

JMP Discovery Summit China  
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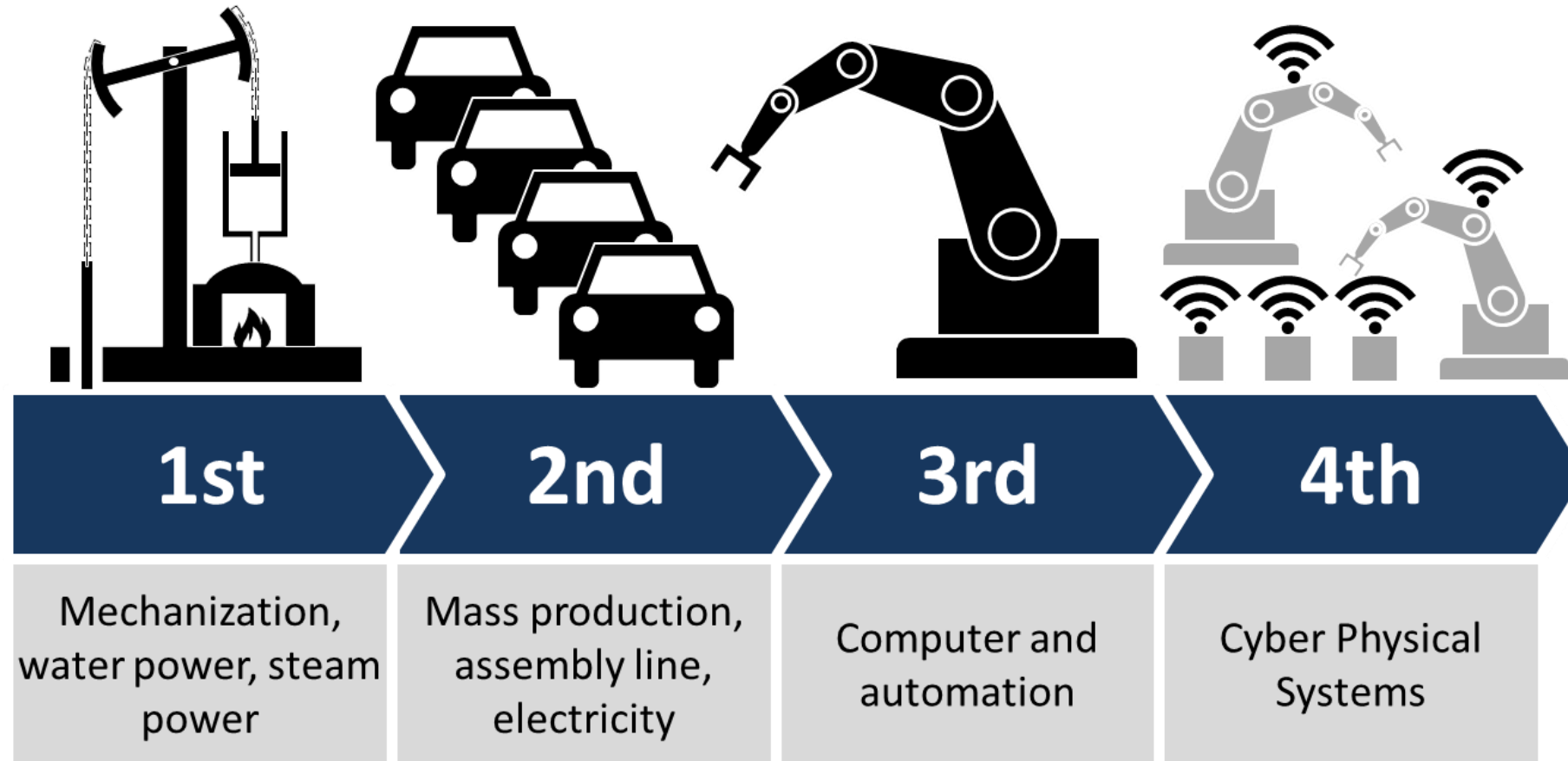
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**Roger W. Hoerl**  
**Union College**

- What is Industry 4.0? (What were Industry 1.0, 2.0, and 3.0?)
- The improvement-industrial revolutions link, and the evolution of improvement systems
- What improvement strategy is best for Industry 4.0?
- Summary

- Industry 4.0 is the fourth major industrial revolution:
  - 1.0 enabled by water and steam power in early 19<sup>th</sup> century
  - 2.0 by process standardization (assembly line) and electricity at the beginning of the 20<sup>th</sup> century
  - 3.0 by computerization and automation (robotics) in latter part of the 20<sup>th</sup> century
- Big Data, the Internet of Things (IoT), and cyber-physical systems are creating the fourth industrial revolution now

Each Revolution Was Built Upon That Preceding It



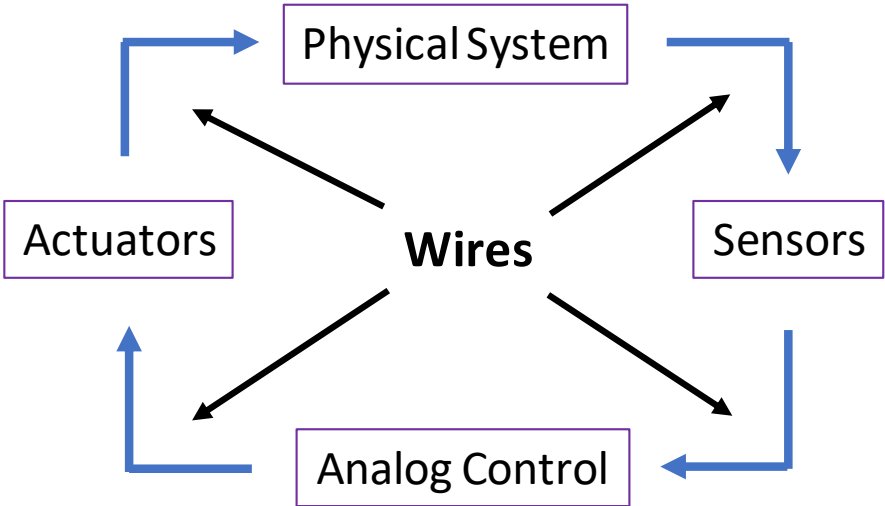
Source: Christoph Roser

- IoT directly connects objects, often bypassing humans (e.g., aircraft engines send continuous data feeds around the globe during flight)
- “Cyber-physical systems” integrate humans, hardware, and software in real time (e.g., Uber)
- Zeta-bytes ( $10^{21}$  bytes) of data now exist; how to make use of such massive data? *Software helps!*
- Robots not only replace physical labor, but analytics also make *complex decisions*, often without involving humans

Data are Core to Industry 4.0

**Industry 3.0**

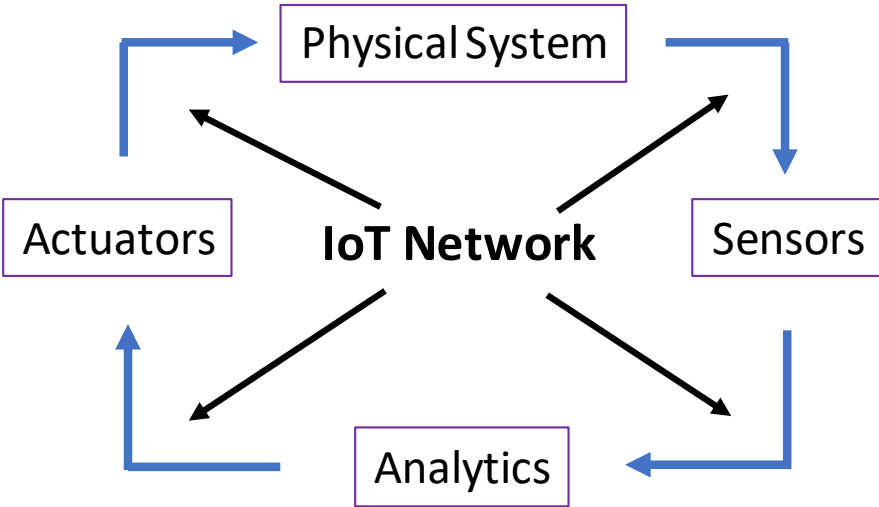
Computer-Controlled Industrial System



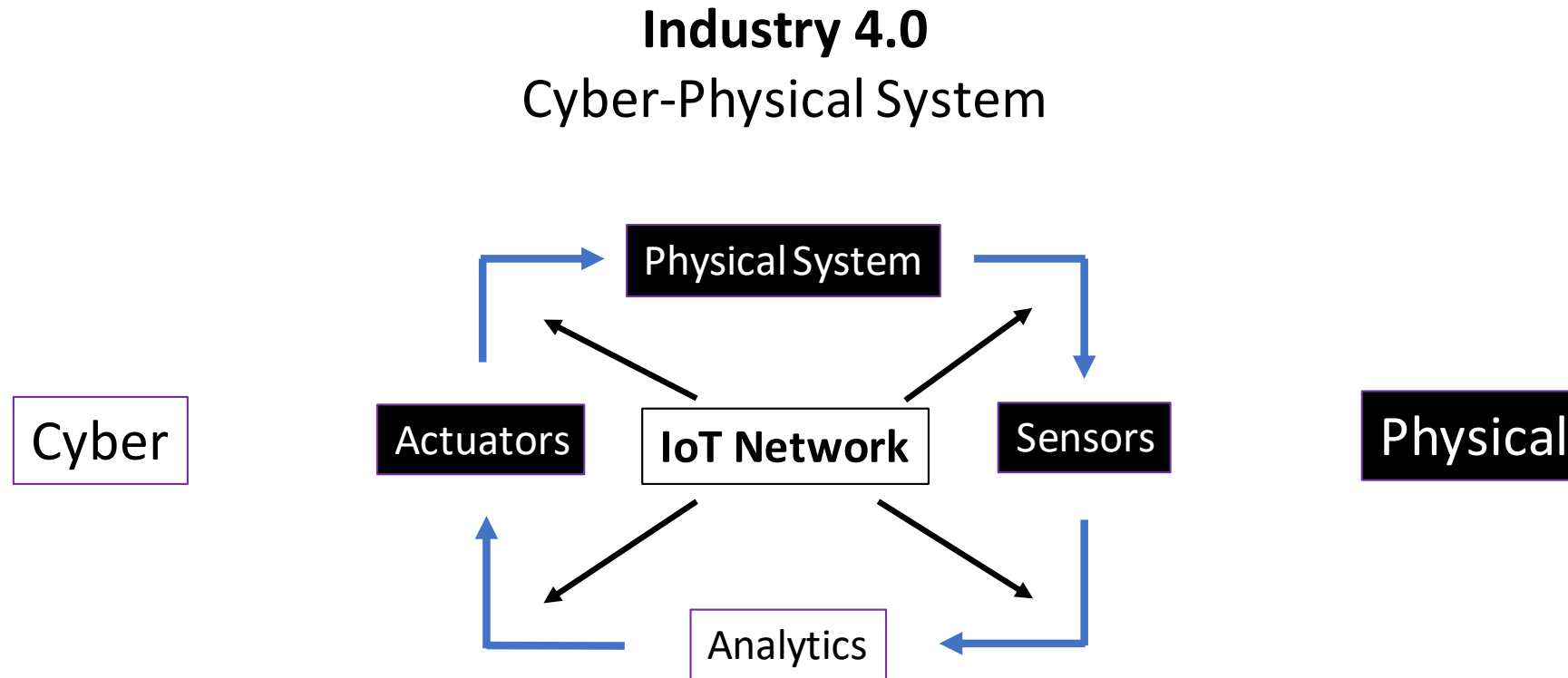
Typically Small System  
Drives, Reactors, Conveyors

**Industry 4.0**

Cyber-Physical System



Large System  
Entire Facility, Supply Chain



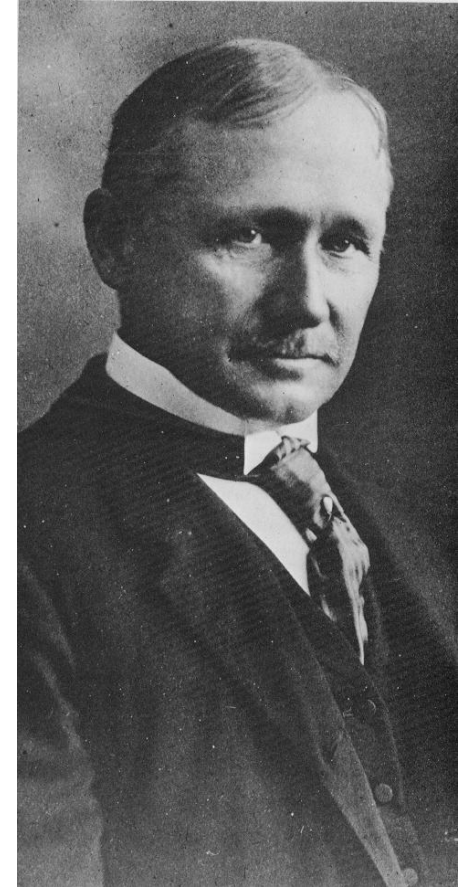
How Should We Approach Improvement of Such a System?

- The evolution of continuous improvement systems closely parallels industrial revolutions
- Each revolution brought new capabilities and opportunities
- New sources of *data* have been a key enabler
- Leaders around the globe developed creative improvement approaches to capture these new opportunities
- *However, the improvement story for Industry 4.0 has not yet been written*

Improvement Systems and Industrial Revolutions are Tightly Linked

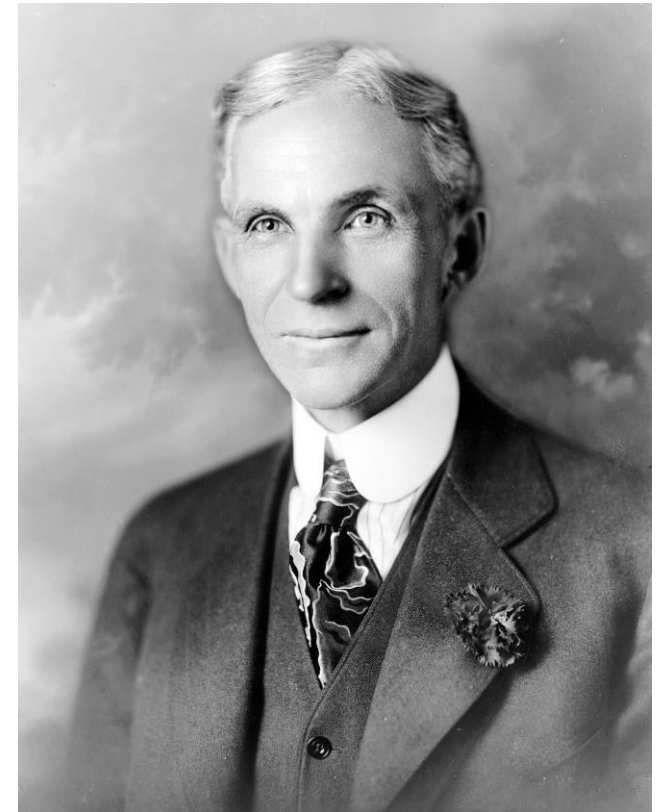


- Frederick Taylor's introduction of "scientific management" dramatically enhanced the impact of Industry 1.0
  - Studied best way to perform manual tasks; trained workers in best methods (successful because work was not yet standardized)
  - Gave rise to broad use of industrial procedures
  - Launched a new discipline: *industrial engineering*
- Focus of improvement was on engineers' expertise; little to no input from workers



Perhaps the Greatest Individual Contribution to Growth of US Industry

- Henry Ford's assembly line use changed industry forever (Industry 2.0)
- Process standardization and separation of labor led to dramatic efficiency gains
- Widespread use of electricity reduced physical labor (Operators began to *interact with machines*)
- Repetitive processes well suited to application of statistical quality and process control (SQC, SPC)
- SQC, SPC, and eventually Total Quality Management (TQM) enabled achievement of new levels of quality
- Involved operators in improvement



Automobiles: the “Machine that Changed the World”

- Move to automation and computer control of processes (Industry 3.0) dramatically increased improvement options
- *Automated collection of data* further enabled SQC, SPC, TQM and even more intensive statistical methods
- *Systems approaches* (Six Sigma, etc.) broadly adopted to utilize data
  - Produce dramatic improvement in quality, cost, and profitability
  - “Level the playing field” for global manufacturers
- Organization for improvement becomes *more complex*:
  - Traditional groups avoid errors with standards, ISO, etc.
  - New groups drive growth and profitability improvement

More Data Brings New Methods but Also New Challenges

<b>Industrial Revolution</b>	<b>Basis</b>	<b>New Improvement Approaches</b>
1.0	Steam & Water Power	Scientific Management
2.0	Assembly Line, Electrification	SQC, SPC, TQM
3.0	Computerization, Automation	Lean Six Sigma, ISO
4.0	IoT, Big Data, Cyber-Physical	???????

What is the Improvement Strategy for Industry 4.0?

- The best improvement strategy for Industry 4.0 is uncertain
- Massive data enables “Big Data Analytics” (machine learning); cyber-physical systems enable artificial intelligence (AI)
- However, key challenges remain:
  - What software systems can handle the data?
  - How to make improvement a corporate value?
  - How to increase employee participation?
  - How to incorporate the new (Big Data Analytics, AI) without losing the benefits of existing approaches (Six Sigma, etc.)?
  - How to *integrate the improvement work*, and avoid “islands of improvement”, with each group competing against the others?

Some clues to consider:

- Each improvement phase was built upon previous phases
  - TQM utilized scientific management procedures
  - Six Sigma incorporated SPC
  - Lean involves a modern adaption of Taylor's methods, but with operator involvement
- Fundamentals of quality management, such as ISO standards, are still important in a Big Data world
- The *challenge is not only technical*
  - How should improvement work be organized?
  - What training is necessary?

Lots of Unanswered Questions Remain

Critical point: the problems to be solved in Industry 4.0 are too complex and diverse for any one method to suffice

- A “*portfolio*” of improvement methods is required
- Large, complex, unstructured problems present a unique challenge, for which *Statistical engineering* has been proposed - see website of International Statistical Engineering Association (<https://isea-change.org/>)

What is the Right Portfolio of Methods?

- I propose that only a *holistic approach* will suffice—an improvement *system* versus favorite tool
- Improvement must be seen as a *core business function* (along with finance, marketing, research, etc.)
- Improvement plans must flow from the business context and strategy (part of business planning cycle)
- All improvement work must be integrated within one new improvement organization

A New Paradigm for Improvement is Needed



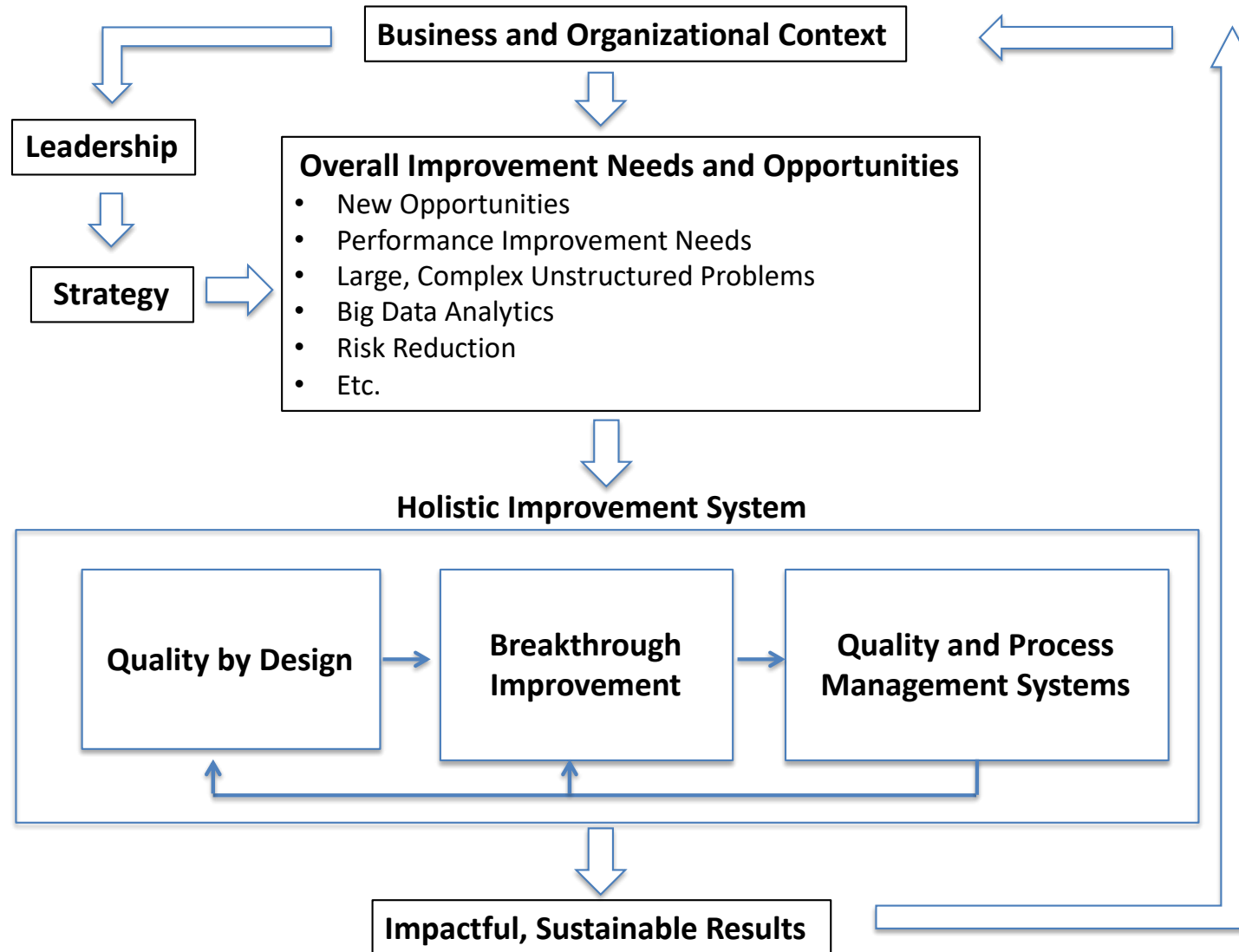
My and Ron Snee's view: improvement work typically occurs within at least *three distinct functions* currently, e.g.:

1. Research and development:  
Quality by design: new product and process development
2. Industrial Engineering (Lean Six Sigma, etc.):  
Breakthrough improvement projects and methods
3. Quality:  
Quality and process management systems (testing and measurement, ISO, inspection, standards, etc.)

These Groups Rarely Work Effectively Together

- A radical idea: make improvement a core business function, led by Chief Improvement Officer (CIMO)
- Ensure *cooperation and integration* of improvement efforts
- Match improvement method to problem for each project (don't force-fit predetermined methods to problems)
- Improvement organization manages “portfolio” of improvement methods and projects
- Capability development (training) system ensures critical mass of diverse improvement skills

A Truly Holistic Approach to Improvement



Source: Leading Holistic Improvement, Snee and Hoerl, 2018

## Holistic Improvement System Needs and Sample Approaches

### Quality by Design

#### Needs

- Business innovation
- Process design/redesign
- Product design/redesign
- Organizational design/redesign

#### Approaches

- Innovation/Creativity
- DFSS
- TRIZ

### Breakthrough Improvement

#### Needs

- Meet annual and strategic plans
- Better product/process performance
- Better organizational performance
- Mission critical problems

#### Approaches

- Six Sigma
- Lean Enterprise
- Statistical Engineering
- Big Data Analytics
- Workout

### Quality and Process Management Systems

#### Needs

- Quality & process management system
- Risk management system
- IT system
- Measurement system
- Training system

#### Approaches

- ISO/Baldrige
- Total Productive Maintenance
- Internet of Things
- Kepner-Tregoe

Foundations of a holistic improvement system:

- Committed leadership (beyond “supportive”)
- Organizational infrastructure
  - One improvement organization, integrating all three types of improvement
  - An integrated project selection and management system, selecting projects and improvement methods for each
  - Processes for budgeting, planning, communications, etc.
- Top talent – leadership and expertise in improvement
- A capability development system to ensure “critical mass” of skills across the organization

Keys to Success: Leadership, Talent, and Infrastructure

- Start where you are currently
  - “A journey of a thousand miles begins with a single step.” -Laozi
- Gradually migrate improvement efforts toward a holistic system
  - Incorporate multiple improvement methods
  - Match method to problem, versus other way around
  - Work on improvement across organizational boundaries and broaden scope of quality/improvement organization
  - Move from “waves of training” to strategic development system, matching development to skills needed, and sustain over time
  - Migrate toward a single improvement project portfolio

“Evolution” is Likely to Work Better than “Revolution”

- We are entering a new industrial era: Industry 4.0
- While much has changed, much remains the same
  - Data has been important, and is even more important now
  - New improvement systems have followed industrial revolutions
- Industry 4.0's improvement challenge of has not yet been answered
- I propose a *holistic approach*:
  - Improvement as a core business function
  - Chief Improvement Officer (CIMO)
  - Integration of all improvement work
  - Diverse portfolio of improvement methods

I Look Forward to Hearing About Your Successes!